



All Breeds Bull & Heifer Sale 2012 Contract

Saturday, March 17, 2012 • 1:00 p.m.
Montezuma County Fairgrounds, Cortez CO 81321

Consignor/Ranch Name: _____

Contact Name: _____

Mailing Address: _____

Billing Address: _____

Phone: _____ Fax: _____

Phone during Ag Expo: _____

Email: _____ Website: _____

Breed(s) of Bull/Heifer(s): _____

Entry Deadline: March 1, 2012.

- 2 four-day passes & 1 parking pass are included per consignor/ranch. Order additional four-day passes below. Passes and single-day wristbands may also be purchased at entrance gate or information booth.
- Ag Expo sale floor to be announced. Floor above that set at owner's discretion and stated in writing before sale.
- **All animals must be checked in and out by Ag Expo management before unloading and loading.**

Nomination fees: # of Bulls _____ @ \$100/each = \$ _____
of Heifers _____ @ \$100/each = \$ _____

Nomination fee will be credited against 10% commission on sale price or 10% no-sale fee on highest bid.

Example: Bull sells for \$2000 (or is a no-sale with highest bid of \$2000)

*Total commission/fee @ 10% \$200
Credit paid nomination fee (\$100)
Balance due upon sale \$100*

Sale animal pen fees: Total animals _____ @ \$ 25/each = \$ _____
Note: Maximum 2 animals per pen

Display animals: Use "Livestock Exhibitors Contract"; other fees, terms & conditions apply.

Tables: _____ @ \$10/each = \$ _____

Additional Four-Day Passes _____ @ \$15/each = \$ _____

Total \$ _____

Payment enclosed to Four States Ag Expo: \$ _____

Balance due by March 1, 2012 (See Terms & Conditions for other deadlines) \$ _____

I would like 30 minutes of promotional classroom time (See p2-#11 for details) Y N

Be our guest! Sponsor, Exhibitor & Volunteer Appreciation Party Thursday evening # attending _____

From time to time the Ag Expo has news to share. May we contact you occasionally by email? Y N

We promise never to share your contact information with anyone else. Opt out at any time.

Please send materials to help me promote the Ag Expo to my business contacts and friends. Y N

This is a 2-page agreement. **I agree to all terms and conditions listed on both pages.**

Authorized Signature: _____ Date: _____

Print Name & Title: _____

Accepted and agreed to by Four States Ag Expo:

Authorized Signature: _____ Date: _____

Print Name & Title: _____

Send signed contract and payment to: **Four States Ag Expo, PO Box 3758, Durango, CO 81302**

Ag Expo will return a signed copy to you.

Sale questions: Contact Radiance Beals at 970-749-7560 or rb@hayesranches.com

Ag Expo General Information: 970-529-3486 • info@fourstatesagexpo.com • www.fourstatesagexpo.com

2012 All-Breeds Bull & Heifer Sale — Terms and Conditions

1. Entities referred to in this document are defined to mean: Four States Ag Expo (which hereinafter may be referred to as "Ag Expo") includes its directors, management, staff, volunteers, guests and family of these; "Consignor" includes contracting individual or business entity, and any staff, personnel, guests, family and volunteers under Consignor's direction.
2. Nomination Deadline: **March 1, 2012**. Each nomination reservation must include a signed contract and entry fee.
3. **Nomination Fee:** \$100 per bull or heifer. Nomination fee will be credited toward commission or no-sale fee.
4. **Commission:** 10% of sale price. **No-sale fee:** 10% of highest bid.
5. Pen fee for SALE animals only: \$25/animal; 2 animals maximum per pen. Pens will be assigned by Ag Expo livestock management.
6. The Ag Expo will offer ongoing advertising as nominations arrive, so there will be no refunds but a suitable replacement may be made.
7. Ag Expo sale floor to be announced. Floor above that set at owner's discretion and stated in writing before sale.
8. All guarantees are strictly between the buyer and seller.
9. All sales are final. All settlements are required the day of the sale.
10. No assignment of the contract will be allowed without written consent by Ag Expo; subletting or subcontracting of space or privileges is prohibited as is advertising or distributing information for a nonsignatory third party.
11. **Promotional Classroom Time:** Ag Expo offers Consignor classroom space for one 30-minute informational session per contract; subject matter should relate closely to business being promoted in booth/pen. Space is limited; classroom reservations are awarded on a first-come, first-served basis, assigned by Ag Expo, and are not guaranteed. Booth fees must be paid in full and brief program title submitted no later than January 30.
12. Advertising: Upon receipt of payment in full by deadlines below Ag Expo will include consignor in certain sale-specific advertising:

Print ad recognition	Ongoing; last opportunity December 15, 2011 (ads start in mid-autumn)
Main event print program—ranch listing	January 30, 2012
Website—ranch listing (w/live link)	March 1, 2012
13. Sale Catalog: Consignors paid in full may send photo and brief information on sale animals for posting on the Ag Expo downloadable website sale catalog; the same information will be distributed on paper during the Ag Expo event. **Deadline for catalog posting: March 1.**
14. Bulls in sale must be between 10 and 30 months of age.
15. All consigned livestock must be offered for sale ONLY through the sale ring.
16. All sale animals may be removed immediately after sale on Saturday; NO Sunday removal before 3 pm.
17. **Indemnification:** Consignor shall indemnify, defend, save and hold harmless Ag Expo, its directors, incorporators, officers, employees, volunteers, agents, consultants, and sponsors from any and all actions, causes of action, claims, demands, losses, damages, costs, attorney fees, judgments, liens, indebtedness and liabilities whatsoever in any form or on any basis, arising from or related to, directly or indirectly, the Consignor's presence at or participation in the Four States Ag Expo event, whether caused by any act or omission of Ag Expo or some other cause, except for injury or damage caused exclusively by willful or wanton conduct of Ag Expo.
18. **Damages:** Consignor shall pay Ag Expo for any damages caused to Montezuma County Fairgrounds ("MCF") facilities and to any equipment, furnishings and materials belonging to, rented by, or in the care of Ag Expo. **Consignor is responsible for any damages caused while on MCF premises by the operation or parking of vehicles for which Exhibitor is responsible.**
19. Ag Expo assumes no responsibility for any illness, accident, injury or mishap which may befall Consignor, or his/her employees or volunteers, or for any damage to or loss of Consignor's property or the property of Consignor's employees or volunteers. Ag Expo assumes no responsibility for disease outbreak or spread, illness, injury or death of livestock.
20. Security: The presence of security personnel does not constitute acceptance of any responsibility by the Ag Expo for security of the Consignor's products but is merely to assist the exhibitors during the show. Ag Expo will not provide grounds security after close of show on Sunday.
21. Montezuma County Fairgrounds ("MCF") requirements: Consignor shall adhere to all requirements of the MCF Master Contract, except that when Ag Expo requirements are more stringent, Ag Expo's shall apply. A copy of MCF contract is posted at www.FourStatesAgExpo.com and is available upon request.
22. Montezuma County explicitly prohibits dogs at all times inside any Fairgrounds building without exception and on the grounds excepting only those participating in specific events. This ordinance is heavily enforced by MCF management.
23. Consignor is responsible for group members, staff and volunteers adhering to these terms and conditions.
24. Consignors are responsible for the behavior of any minors in their care; children should remain under adult supervision at all times.
25. **Check in and set-up Wednesday, March 14, between 8 am—8 pm. NO CHECK IN AFTER 8 pm.** Livestock and exhibits must be in place by 8 pm or fees and pens may be forfeited. Space is limited to area assigned; no set up allowed in un-numbered locations.
26. **All animals must be checked in and out by Ag Expo management before unloading and loading.**
27. Consignors receive 2 four-day admission passes and 1 parking pass per contract. Pick up passes at check-in; beginning Thursday morning, everyone age 16 or over without an appropriate wristband or pass must pay admission. Consignor shall distribute passes and/or wristbands purchased for others.
28. **After 8 p.m. Wednesday, no vehicles will be allowed in the main show area. ONLY livestock vehicles will be allowed grounds access, ONLY to the livestock areas and ONLY before 8:30 a.m. and after the close of show daily. At all other times VEHICLES MUST BE PARKED IN DESIGNATED LOTS. We take safety seriously, and there will be NO exceptions.**
29. Ag Expo has a zero-tolerance policy on animal cruelty and requires reasonable level of care be given to all animals on the premises.
30. **The Four States Ag Expo reserves the final and absolute right to deny entry to or require removal without recourse or refund of any person, animal, personal property, sign, printed material or other thing for any reason deemed by the Four States Ag Expo, in its sole discretion, to be in the best interests of the Four States Ag Expo, its visitors and exhibitors.**

Health & Ownership Proof Requirements for SALE Cattle

31. **Prior to unloading, ALL LIVESTOCK EXHIBITORS must present 30-day health certificates and any brand papers required by Colorado Department of Agriculture, Brand Inspection Division. Proof of ownership must be provided for all consigned livestock, regardless of place of origin. It is the owner's responsibility to follow any additional special requirements posted by CO Department of Agriculture or Colorado State Veterinarian's office. Livestock without required documents will be turned away. Papers will be held by Ag Expo until animal is removed from facility.**
32. **Owner of or agent for of any animal manifesting symptom(s) of disease must notify Ag Expo livestock management immediately.**
33. All cattle must be negative to Brucellosis within 30 days of arrival and be BVD vaccinated.
34. Bulls must have a negative test to Trichomonas Foetus and have passed a breeding soundness test (certification to be furnished or noted on health paper).
35. Heifers must be Bangs vaccinated.
36. Any cattle having visible skin disease must have been treated prior to arrival at the Ag Expo; this must be stated by a veterinarian on the health certificate to be shown before animal is unloaded on Ag Expo grounds.
37. PAP scores are optional, but recommended.